

The Danish Embassy seeks a Commercial Attaché



Position:	Commercial Attaché
Type of employment:	Minimum 32 hours with the possibility of full time employment
Starting date:	1 st of August 2018
Location:	Danish Embassy in The Hague
Deadline for application:	16 th of May 2018

We are looking for a commercially minded, pro-active and result-oriented colleague to join the Embassy's trade team. We are a busy and energetic team of four people. Together with your colleagues you will assist Danish companies to access the Dutch market and to boost Danish export to the Netherlands.

You have solid business insights and a passion for sales, networking and customer relations. You are ready to cooperate, take initiative and able to sell consultancy services to Danish companies. There is an income-generating requirement attached to the position, and you will contribute to the overall income target of the Benelux region.

As Commercial Attaché, you will be responsible for specific sectors, primarily the Tech sector, and focus on solving a wide range of diverse tasks for Danish companies and stakeholders. Within your business area(s), you will get the opportunity to work with colleagues in the Benelux.

To ensure an optimal handling of the portfolio of the Embassy you are expected to be flexible and contribute to solving tasks outside your main areas of responsibilities.

Main tasks and responsibilities

- Assistance of Danish companies entering or expanding in the Netherlands
- Identify opportunities for Danish exports to the Netherlands
- Monitoring, analysing and reporting on selected sectors of interest to Danish business
- Visit Danish companies and stakeholders on export consultation in Denmark

Required qualifications

- Relevant academic background (business/economics)
- 3-5 years of professional experience from either the Dutch or Danish market
- Project Management skills
- Great interpersonal skills and team player abilities
- Ability to work independently and efficiently with commercial customers
- Good command of English and Danish – both orally and written
- IT proficiency and solid Microsoft Office skills; Word, Excel, PowerPoint and Outlook

Desired qualifications

- Good Dutch language skills is an advantage
- Contacts within Tech sector networks will be an asset

We offer

- An exciting, inter-cultural and dynamic organization with trade colleagues all over the world
- A workplace in the centre of The Hague
- A friendly and informal atmosphere

Employment conditions

- Your salary will reflect your qualifications, relevant experience and proven work-related results

About us

The Danish Embassy in The Netherlands has 17 employees and is part of the Danish Foreign Service. See more at www.um.dk and www.nederlandene.um.dk

Application and recruitment process

Please send your application (cover letter, CV, proof of relevant education, recommendations and 2-3 references) in English or Danish to haaamb@um.dk marked **Commercial Attaché** no later than 16th of May 2018. Selected candidates are invited for interviews, expected to take place end of May 2018.

The Embassy attaches great importance to equal opportunities for all and therefore welcomes applications from all qualified persons regardless of race, sex, religion, age or disability. The chosen candidate must present a "No Criminal Record" and pass security clearance by the Danish authorities prior to appointment.

Questions

For any questions regarding the position, please contact Commercial Attaché Heide Ehlert-Jürgensen, heiehl@um.dk, tel: +31 61 46 07 820